

Akamai Technologies, Inc.
Supplemental Metrics (unaudited)
March 31, 2009
In thousands, except per share data

	2007				2007	2008				2008	2009	
	Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	
Revenue by Vertical												
Media & Entertainment	\$ 63,081	\$ 72,574	\$ 76,066	\$ 87,167	\$ 298,888	\$ 87,477	\$ 90,733	\$ 96,687	\$ 95,142	\$ 370,039	\$ 94,194	
Commerce	\$ 33,889	\$ 34,525	\$ 38,706	\$ 48,180	\$ 155,300	\$ 48,652	\$ 51,460	\$ 53,076	\$ 65,683	\$ 218,871	\$ 63,265	
High Tech	\$ 33,315	\$ 36,191	\$ 37,968	\$ 40,447	\$ 147,921	\$ 42,773	\$ 43,772	\$ 38,509	\$ 43,059	\$ 168,113	\$ 42,605	
Public Sector	\$ 8,989	\$ 9,364	\$ 8,500	\$ 7,444	\$ 34,297	\$ 8,117	\$ 8,039	\$ 9,075	\$ 8,670	\$ 33,901	\$ 10,304	
Total Revenue	\$ 139,274	\$ 152,654	\$ 161,240	\$ 183,238	\$ 636,406	\$ 187,019	\$ 194,004	\$ 197,347	\$ 212,554	\$ 790,924	\$ 210,368	
Pro forma COGS	\$ 23,375	\$ 26,234	\$ 28,787	\$ 33,575	\$ 111,971	\$ 34,749	\$ 35,356	\$ 37,562	\$ 39,889	\$ 147,556	\$ 39,080	
Dep. & amort. - network	\$ 10,366	\$ 12,678	\$ 14,128	\$ 14,952	\$ 52,124	\$ 16,260	\$ 17,733	\$ 18,483	\$ 20,163	\$ 72,639	\$ 20,721	
Stock comp. - network	\$ 739	\$ 847	\$ 896	\$ 867	\$ 3,349	\$ 566	\$ 599	\$ 614	\$ 636	\$ 2,415	\$ 561	
GAAP COGS	\$ 34,480	\$ 39,759	\$ 43,811	\$ 49,394	\$ 167,444	\$ 51,575	\$ 53,688	\$ 56,659	\$ 60,688	\$ 222,610	\$ 60,362	
Pro forma gross profit	\$ 115,899	\$ 126,420	\$ 132,453	\$ 149,663	\$ 524,435	\$ 152,270	\$ 158,648	\$ 159,785	\$ 172,665	\$ 643,368	\$ 171,288	
Pro forma gross margin	83%	83%	82%	82%	82%	81%	82%	81%	81%	81%	81%	
GAAP gross profit	\$ 104,794	\$ 112,895	\$ 117,429	\$ 133,844	\$ 468,962	\$ 135,444	\$ 140,316	\$ 140,688	\$ 151,866	\$ 568,314	\$ 150,006	
GAAP gross margin	75%	74%	73%	73%	74%	72%	72%	71%	71%	72%	71%	
Pro forma R&D	\$ 6,628	\$ 7,719	\$ 7,313	\$ 6,823	\$ 28,483	\$ 6,856	\$ 6,857	\$ 7,178	\$ 7,264	\$ 28,155	\$ 8,130	
Stock comp. - R&D	\$ 3,976	\$ 3,944	\$ 4,095	\$ 3,643	\$ 15,658	\$ 2,448	\$ 2,662	\$ 2,765	\$ 3,213	\$ 11,088	\$ 2,726	
GAAP R&D	\$ 10,604	\$ 11,663	\$ 11,408	\$ 10,466	\$ 44,141	\$ 9,304	\$ 9,519	\$ 9,943	\$ 10,477	\$ 39,243	\$ 10,856	
Pro forma S&M	\$ 29,922	\$ 31,268	\$ 29,861	\$ 30,253	\$ 121,304	\$ 30,995	\$ 34,084	\$ 35,078	\$ 37,935	\$ 138,092	\$ 35,230	
Stock comp. - S&M	\$ 6,827	\$ 6,471	\$ 6,810	\$ 6,144	\$ 26,252	\$ 4,949	\$ 7,104	\$ 6,949	\$ 7,271	\$ 26,273	\$ 7,040	
GAAP S&M	\$ 36,749	\$ 37,739	\$ 36,671	\$ 36,397	\$ 147,556	\$ 35,944	\$ 41,188	\$ 42,027	\$ 45,206	\$ 164,365	\$ 42,270	
Pro forma G&A	\$ 20,519	\$ 21,866	\$ 23,357	\$ 25,707	\$ 91,449	\$ 27,181	\$ 24,984	\$ 27,068	\$ 27,135	\$ 106,368	\$ 27,611	
Stock comp. - G&A	\$ 5,288	\$ 5,946	\$ 5,108	\$ 4,954	\$ 21,296	\$ 3,288	\$ 6,632	\$ 3,794	\$ 4,409	\$ 18,123	\$ 4,740	
Dep. & Amort - G&A	\$ 1,671	\$ 1,967	\$ 2,279	\$ 2,439	\$ 8,356	\$ 2,797	\$ 2,187	\$ 2,914	\$ 3,639	\$ 11,537	\$ 3,717	
GAAP G&A	\$ 27,478	\$ 29,779	\$ 30,744	\$ 33,100	\$ 121,101	\$ 33,266	\$ 33,803	\$ 33,776	\$ 35,183	\$ 136,028	\$ 36,068	
Restructuring charge (benefit)	\$ -	\$ (178)	\$ -	\$ -	\$ (178)	\$ -	\$ -	\$ -	\$ 2,509	\$ 2,509	\$ 454	
Amortization of other intangible assets	\$ 2,812	\$ 2,932	\$ 2,835	\$ 2,835	\$ 11,414	\$ 3,590	\$ 3,491	\$ 3,173	\$ 3,651	\$ 13,905	\$ 4,239	
Adj. EBITDA	\$ 58,830	\$ 65,567	\$ 71,922	\$ 86,880	\$ 283,199	\$ 87,238	\$ 92,723	\$ 90,461	\$ 100,331	\$ 370,753	\$ 100,317	
Adj. EBITDA margin	42%	43%	45%	47%	44%	47%	48%	46%	47%	47%	48%	
GAAP OpEx (excluding COGS)	\$ 77,643	\$ 81,935	\$ 81,658	\$ 82,798	\$ 324,034	\$ 82,104	\$ 88,001	\$ 88,919	\$ 97,026	\$ 356,050	\$ 93,887	
GAAP Op. Income	\$ 27,151	\$ 30,960	\$ 35,771	\$ 51,046	\$ 144,928	\$ 53,340	\$ 52,315	\$ 51,769	\$ 54,840	\$ 212,264	\$ 56,119	
Interest income, net	\$ 4,732	\$ 5,243	\$ 5,913	\$ 6,841	\$ 22,729	\$ 7,331	\$ 4,780	\$ 4,994	\$ 4,862	\$ 21,967	\$ 4,030	
Loss of early extinguishment of debt	\$ (1)	\$ -	\$ (2)	\$ -	\$ (3)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
(Loss) gain on investments, net	\$ -	\$ -	\$ 1	\$ 23	\$ 24	\$ 208	\$ 64	\$ (430)	\$ (157)	\$ 455	\$ -	
Other income (expense), net	\$ (204)	\$ (572)	\$ 1,273	\$ 30	\$ 527	\$ 476	\$ (970)	\$ 154	\$ 801	\$ 461	\$ 1,134	
Income before provision for income taxes	\$ 31,678	\$ 35,631	\$ 42,956	\$ 57,940	\$ 168,205	\$ 61,355	\$ 56,189	\$ 56,918	\$ 60,073	\$ 234,535	\$ 61,738	
Provision for income taxes	\$ 12,499	\$ 13,985	\$ 18,692	\$ 22,062	\$ 67,238	\$ 24,444	\$ 21,855	\$ 23,558	\$ 19,540	\$ 89,397	\$ 24,657	
Net income	\$ 19,179	\$ 21,646	\$ 24,264	\$ 35,878	\$ 100,967	\$ 36,911	\$ 34,334	\$ 33,360	\$ 40,533	\$ 145,138	\$ 37,081	
Interest add-back for GAAP diluted share calculation	\$ 710	\$ 710	\$ 710	\$ 710	\$ 2,840	\$ 710	\$ 434	\$ 416	\$ 479	\$ 1,757	\$ 426	
Net income for diluted earnings per share	\$ 19,889	\$ 22,356	\$ 24,974	\$ 36,588	\$ 103,807	\$ 37,621	\$ 34,768	\$ 33,776	\$ 41,012	\$ 146,895	\$ 37,507	
Net income per share:												
Basic	\$ 0.12	\$ 0.13	\$ 0.15	\$ 0.22	\$ 0.62	\$ 0.22	\$ 0.21	\$ 0.20	\$ 0.24	\$ 0.87	\$ 0.22	
Diluted	\$ 0.11	\$ 0.12	\$ 0.13	\$ 0.20	\$ 0.56	\$ 0.20	\$ 0.19	\$ 0.18	\$ 0.22	\$ 0.79	\$ 0.20	
Shares used in per share calculations:												
Basic	161,569	164,798	165,474	164,768	162,959	165,959	167,417	168,474	168,843	167,673	170,519	
Diluted	183,157	185,601	185,106	185,294	185,094	185,744	187,641	187,769	186,694	186,685	188,183	
GAAP Net income	\$ 19,179	\$ 21,646	\$ 24,264	\$ 35,878	\$ 100,967	\$ 36,911	\$ 34,334	\$ 33,360	\$ 40,533	\$ 145,138	\$ 37,081	
Amortization of other intangible assets	\$ 2,812	\$ 2,932	\$ 2,835	\$ 2,835	\$ 11,414	\$ 3,590	\$ 3,491	\$ 3,173	\$ 3,651	\$ 13,905	\$ 4,239	
Stock-based compensation	\$ 16,830	\$ 17,208	\$ 16,909	\$ 15,608	\$ 66,555	\$ 11,251	\$ 16,997	\$ 14,122	\$ 15,529	\$ 57,899	\$ 15,067	
Amortization of capitalized stock-based compensation	\$ 188	\$ 401	\$ 537	\$ 703	\$ 1,829	\$ 861	\$ 1,014	\$ 1,118	\$ 1,219	\$ 4,212	\$ 1,307	
Loss on early extinguishment of debt	\$ 1	\$ -	\$ 2	\$ -	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Release of deferred tax valuation allowance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Utilization of tax NOL carryforward	\$ 11,701	\$ 13,437	\$ 17,833	\$ 20,898	\$ 63,869	\$ 23,217	\$ 20,735	\$ 22,434	\$ 18,336	\$ 84,722	\$ 22,851	
Restructuring charge (benefit)	\$ -	\$ (178)	\$ -	\$ -	\$ (178)	\$ -	\$ -	\$ -	\$ 2,509	\$ 2,509	\$ 454	
(Gain) loss on investments, net	\$ -	\$ -	\$ (1)	\$ (23)	\$ (24)	\$ (208)	\$ (64)	\$ (1)	\$ 430	\$ 157	\$ (455)	
Normalized net income	\$ 50,711	\$ 55,446	\$ 62,379	\$ 75,899	\$ 244,435	\$ 75,622	\$ 76,507	\$ 74,206	\$ 82,207	\$ 308,542	\$ 80,544	
Interest add-back for normalized diluted share calculation	\$ 710	\$ 710	\$ 710	\$ 710	\$ 2,840	\$ 710	\$ 696	\$ 696	\$ 696	\$ 2,782	\$ 689	
Normalized net income for diluted earnings per share	\$ 51,421	\$ 56,156	\$ 63,089	\$ 76,609	\$ 247,275	\$ 76,332	\$ 77,203	\$ 74,902	\$ 82,903	\$ 311,324	\$ 81,233	
Normalized net income per diluted share	\$ 0.28	\$ 0.30	\$ 0.34	\$ 0.41	\$ 1.32	\$ 0.41	\$ 0.41	\$ 0.40	\$ 0.44	\$ 1.66	\$ 0.43	
Diluted shares used in normalized net income calculations	185,179	187,432	186,767	186,674	186,709	186,826	188,970	188,349	186,489	187,382	188,183	