

**Akamai Technologies, Inc.**  
**Reconciliation of non-GAAP to GAAP financial measures**  
**March 31, 2011**

The Company has historically provided financial metrics, some of which are based on GAAP and others that are not prepared in accordance with GAAP (non-GAAP). Legislative and regulatory changes encourage the use of GAAP financial metrics and require companies to explain why non-GAAP financial metrics are relevant to management and investors.

**Adjusted EBITDA** – defined as net income before interest, income taxes, depreciation and amortization of tangible and intangible assets, stock-based compensation expense, amortization of capitalized stock-based compensation, restructuring charges and benefits, acquisition related costs and benefits, certain gains and losses on investments, foreign exchange gains and losses, loss on early extinguishment of debt and gains on legal settlements

	Three months ended		
	Mar. 31 2011	Dec. 31, 2010	Mar. 31, 2010
Net income	\$ 50,617	\$ 52,510	\$ 40,878
Interest income, net	(2,960)	(2,793)	(2,662)
Provision for income taxes	24,056	21,475	27,759
Depreciation and amortization	34,792	32,875	26,977
Amortization of capitalized stock-based compensation	2,065	1,987	1,875
Amortization of other intangible assets	4,277	4,267	4,108
Stock-based compensation	15,712	18,495	19,108
Loss on early extinguishment of debt	-	5	-
Acquisition related costs (benefits)	(440)	(760)	-
Other loss, net	1,035	1,149	75
Adjusted EBITDA	<u>\$ 129,154</u>	<u>\$ 129,210</u>	<u>\$ 118,118</u>

**Adjusted EBITDA margin** – defined as Adjusted EBITDA as a percentage of revenues

	Three months ended		
	Mar. 31, 2011	Dec. 31, 2010	Mar. 31, 2010
Revenues	\$ 275,953	\$ 284,688	\$ 240,029
Adjusted EBITDA	129,154	129,210	118,118
Adjusted EBITDA margin	<u>47%</u>	<u>45%</u>	<u>49%</u>

**Normalized net income** – defined as net income before amortization of other intangible assets, stock-based compensation expense, amortization of capitalized stock-based compensation, restructuring charges and benefits, acquisition related costs and benefits, certain gains and losses on investments and loss on early extinguishment of debt

	Three months ended		
	Mar. 31, 2011	Dec. 31, 2010	Mar. 31, 2010
Net income	\$ 50,617	\$ 52,510	\$ 40,878
Amortization of other intangible assets	4,277	4,267	4,108
Stock-based compensation	15,712	18,495	19,108
Loss on early extinguishment of debt	-	5	-
Amortization of capitalized stock-based compensation	2,065	1,987	1,875
Acquisition related costs (benefits)	(440)	(760)	-
Normalized net income	<u>\$ 72,231</u>	<u>\$ 76,504</u>	<u>\$ 65,969</u>

**Normalized net income per share** – defined as normalized net income, plus interest add-back for diluted share calculation, divided by the basic weighted average or diluted common shares outstanding used in GAAP net income per share calculations

	Three months ended		
	Mar. 31, 2011	Dec. 31, 2010	Mar. 31, 2010
Normalized net income	\$ 72,231	\$ 76,504	\$ 65,969
Interest add-back for diluted share calculation	-	94	422
Normalized net income for diluted earnings per share	\$ 72,231	\$ 76,598	\$ 66,391
Normalized net income per share:			
Basic	\$ 0.39	\$ 0.42	\$ 0.39
Diluted	\$ 0.38	\$ 0.40	\$ 0.35
Shares used in per share calculations:			
Basic	186,849	183,362	171,101
Diluted	191,383	191,837	189,013

**Cash operating expenses** – defined as GAAP operating expenses (consisting of Research and Development, Sales and Marketing, General and Administrative expenses, Amortization of other intangible assets and Restructuring charge (benefit)), excluding stock-based compensation, amortization of other intangible assets, depreciation and amortization, restructuring charges and benefits and acquisition related costs and benefits

	Three months ended		
	Mar. 31, 2011	Dec. 31, 2010	Mar. 31, 2010
GAAP operating expenses	\$ 114,137	\$ 126,065	\$ 106,505
Less: stock-based compensation	(15,157)	(17,799)	(18,407)
Less: amortization of other intangible assets	(4,277)	(4,267)	(4,108)
Less: depreciation and amortization	(4,131)	(4,090)	(3,922)
Less: acquisition related costs (benefits)	440	760	-
Cash operating expenses	\$ 91,012	\$ 100,669	\$ 80,068

**Cash operating expenses margin** – defined as cash operating expenses as a percentage of revenues

	Three months ended		
	Mar. 31, 2011	Dec. 31, 2010	Mar. 31, 2010
Revenues	\$ 275,953	\$ 284,688	\$ 240,029
Cash operating expenses	91,012	100,669	80,068
Cash operating expenses margin	33%	35%	33%

**Normalized cost of revenues** – defined as GAAP cost of revenues, excluding stock-based compensation and depreciation and amortization

	Three months ended		
	Mar. 31, 2011	Dec. 31, 2010	Mar. 31, 2010
Cost of revenues per GAAP	\$ 89,068	\$ 86,277	\$ 67,474
Less: stock-based compensation	(555)	(696)	(701)
Less: depreciation and amortization	(32,726)	(30,772)	(24,930)
Normalized cost of revenues	\$ 55,787	\$ 54,809	\$ 41,843

**Cash gross profit** – defined as revenues, less Normalized cost of revenues

	<b>Three months ended</b>		
	Mar. 31, 2011	Dec. 31, 2010	Mar. 31, 2010
Revenues	\$ 275,953	\$ 284,688	\$ 240,029
Normalized cost of revenues	55,787	54,809	41,843
Cash gross profit	<u>\$ 220,166</u>	<u>\$ 229,879</u>	<u>\$ 198,186</u>

**Cash gross margin** – defined as cash gross profit as a percentage of revenues

	<b>Three months ended</b>		
	Mar. 31, 2011	Dec. 31, 2010	Mar. 31, 2010
Revenues	\$ 275,953	\$ 284,688	\$ 240,029
Cash gross profit	220,166	229,879	198,186
Cash gross margin	<u>80%</u>	<u>81%</u>	<u>83%</u>

**Capital expenditures or Capex** – defined as purchases of property and equipment, capitalization of internal-use software development costs and capitalization of stock-based compensation

	<b>Three months ended</b>		
	Mar. 31, 2011	Dec. 31, 2010	Mar. 31, 2010
Purchases of property and equipment and capitalization of internal-use software development costs	\$ 46,235	\$ 48,700	\$ 35,190
Capitalization of stock-based compensation	1,824	2,221	1,477
Capital Expenditures or Capex	<u>\$ 48,059</u>	<u>\$ 50,921</u>	<u>\$ 36,667</u>