

AKAMAI TECHNOLOGIES, INC.
ADDITIONAL REVENUE METRICS (UNAUDITED)
SEPTEMBER 30, 2022

REVENUE BY SOLUTION – Prior to January 1, 2022, revenue by solution was reported by product group: Security Technology Group and Edge Technology Group. Revenue from security solutions was previously presented as Security Technology Group revenue. Revenue from delivery and compute solutions was previously presented as Edge Technology Group revenue. The periods presented prior to January 1, 2022 have been revised to reflect this new presentation.

<i>(in thousands)</i>	2022		
	Q1	Q2	Q3
Security	\$ 381,567	\$ 380,664	\$ 379,509
Delivery	444,148	416,678	393,248
Compute	77,932	105,990	109,139
Total revenue	<u>\$ 903,647</u>	<u>\$ 903,332</u>	<u>\$ 881,896</u>

<i>(in thousands)</i>	2021				2021 FY
	Q1	Q2	Q3	Q4	
Security	\$ 310,219	\$ 325,128	\$ 334,649	\$ 364,840	\$ 1,334,836
Delivery	473,669	466,739	462,068	470,767	1,873,243
Compute	58,820	60,957	63,616	69,751	253,144
Total revenue	<u>\$ 842,708</u>	<u>\$ 852,824</u>	<u>\$ 860,333</u>	<u>\$ 905,358</u>	<u>\$ 3,461,223</u>

<i>(in thousands)</i>	2020				2020 FY
	Q1	Q2	Q3	Q4	
Security	\$ 240,300	\$ 259,316	\$ 265,869	\$ 296,137	\$ 1,061,622
Delivery	476,784	486,548	473,180	493,298	1,929,810
Compute	47,218	48,851	53,796	56,852	206,717
Total revenue	<u>\$ 764,302</u>	<u>\$ 794,715</u>	<u>\$ 792,845</u>	<u>\$ 846,287</u>	<u>\$ 3,198,149</u>

REVENUE GROWTH RATES YEAR-OVER-YEAR

	2022					
	As Reported			Adjusted ⁽¹⁾		
	Q1	Q2	Q3	Q1	Q2	Q3
Security	23 %	17 %	13 %	26 %	21 %	19 %
Delivery	(6)%	(11)%	(15)%	(4)%	(8)%	(11)%
Compute	32 %	74 %	72 %	35 %	78 %	77 %
Total revenue	<u>7 %</u>	<u>6 %</u>	<u>3 %</u>	<u>9 %</u>	<u>9 %</u>	<u>7 %</u>

	2021									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2021 FY	Q1	Q2	Q3	Q4	2021 FY
Security	29 %	25 %	26 %	23 %	26 %	27 %	22 %	25 %	25 %	25 %
Delivery	(1)%	(4)%	(2)%	(5)%	(3)%	(2)%	(6)%	(3)%	(3)%	(4)%
Compute	25 %	25 %	18 %	23 %	22 %	22 %	22 %	18 %	24 %	21 %
Total revenue	<u>10 %</u>	<u>7 %</u>	<u>9 %</u>	<u>7 %</u>	<u>8 %</u>	<u>8 %</u>	<u>5 %</u>	<u>8 %</u>	<u>8 %</u>	<u>7 %</u>

	2020									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2020 FY	Q1	Q2	Q3	Q4	2020 FY
Security	26 %	27 %	23 %	24 %	25 %	28 %	28 %	23 %	23 %	25 %
Delivery	— %	7 %	6 %	2 %	4 %	1 %	7 %	5 %	— %	3 %
Compute	13 %	12 %	15 %	16 %	14 %	14 %	13 %	14 %	15 %	14 %
Total revenue	<u>8 %</u>	<u>13 %</u>	<u>12 %</u>	<u>10 %</u>	<u>11 %</u>	<u>9 %</u>	<u>14 %</u>	<u>11 %</u>	<u>8 %</u>	<u>11 %</u>

(1) See Reconciliation of GAAP to Non-GAAP Financial Measures posted on the Investor Relations section of Akamai's website for a definition of this non-GAAP financial measure

REVENUE BY GEOGRAPHY

<i>(in thousands)</i>	2022		
	Q1	Q2	Q3
U.S.	\$ 481,007	\$ 477,154	\$ 461,087
International	422,640	426,178	420,809
Total revenue	<u>\$ 903,647</u>	<u>\$ 903,332</u>	<u>\$ 881,896</u>

<i>(in thousands)</i>	2021				2021 FY
	Q1	Q2	Q3	Q4	
U.S.	\$ 463,180	\$ 449,553	\$ 448,792	\$ 475,983	\$ 1,837,508
International	379,528	403,271	411,541	429,375	1,623,715
Total revenue	<u>\$ 842,708</u>	<u>\$ 852,824</u>	<u>\$ 860,333</u>	<u>\$ 905,358</u>	<u>\$ 3,461,223</u>

<i>(in thousands)</i>	2020				2020 FY
	Q1	Q2	Q3	Q4	
U.S.	\$ 428,930	\$ 443,668	\$ 437,381	\$ 467,456	\$ 1,777,435
International	335,372	351,047	355,464	378,831	1,420,714
Total revenue	<u>\$ 764,302</u>	<u>\$ 794,715</u>	<u>\$ 792,845</u>	<u>\$ 846,287</u>	<u>\$ 3,198,149</u>

REVENUE GROWTH RATES YEAR-OVER-YEAR

	2022					
	As Reported			Adjusted ⁽¹⁾		
	Q1	Q2	Q3	Q1	Q2	Q3
U.S.	4 %	6 %	3 %	4 %	6 %	3 %
International	11 %	6 %	2 %	16 %	13 %	12 %
Total revenue	<u>7 %</u>	<u>6 %</u>	<u>3 %</u>	<u>9 %</u>	<u>9 %</u>	<u>7 %</u>

	2021									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2021 FY	Q1	Q2	Q3	Q4	2021 FY
U.S.	8 %	1 %	3 %	2 %	3 %	8 %	1 %	3 %	2 %	3 %
International	13 %	15 %	16 %	13 %	14 %	8 %	9 %	15 %	16 %	12 %
Total revenue	<u>10 %</u>	<u>7 %</u>	<u>9 %</u>	<u>7 %</u>	<u>8 %</u>	<u>8 %</u>	<u>5 %</u>	<u>8 %</u>	<u>8 %</u>	<u>7 %</u>

	2020									
	As Reported					Adjusted for the Impact of Foreign Exchange Rates ⁽¹⁾				
	Q1	Q2	Q3	Q4	2020 FY	Q1	Q2	Q3	Q4	2020 FY
U.S.	3 %	6 %	6 %	5 %	5 %	3 %	6 %	6 %	5 %	5 %
International	16 %	22 %	20 %	16 %	18 %	19 %	24 %	18 %	13 %	19 %
Total revenue	<u>8 %</u>	<u>13 %</u>	<u>12 %</u>	<u>10 %</u>	<u>11 %</u>	<u>9 %</u>	<u>14 %</u>	<u>11 %</u>	<u>8 %</u>	<u>11 %</u>

(1) See Reconciliation of GAAP to Non-GAAP Financial Measures posted on the Investor Relations section of Akamai's website for a definition of this non-GAAP financial measure