

**Akamai Technologies, Inc.**  
**Reconciliation of non-GAAP to GAAP financial measures**  
**September 30, 2010**

The Company has historically provided financial metrics, some of which are based on GAAP and others that are not prepared in accordance with GAAP (non-GAAP). Legislative and regulatory changes encourage the use of GAAP financial metrics and require companies to explain why non-GAAP financial metrics are relevant to management and investors.

**Adjusted EBITDA** – defined as net income before interest, income taxes, depreciation and amortization of tangible and intangible assets, stock-based compensation expense, amortization of capitalized stock-based compensation, restructuring charges and benefits, acquisition related costs, certain gains and losses on investments, foreign exchange gains and losses, loss on early extinguishment of debt and gains on legal settlements

	Three months ended			Nine months ended	
	Sept. 30, 2010	June 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Sept. 30, 2009
Net income	\$ 39,709	\$ 38,123	\$ 32,745	\$ 118,710	\$ 105,833
Interest income, net	(2,636)	(2,771)	(2,807)	(8,069)	(10,291)
Provision for income taxes	20,603	21,315	20,148	69,677	66,830
Depreciation and amortization	30,532	28,692	25,668	86,201	72,778
Amortization of capitalized stock-based compensation	1,817	1,830	1,794	5,522	4,562
Amortization of other intangible assets	4,130	4,152	4,103	12,390	12,580
Stock-based compensation	18,589	20,276	13,612	57,973	41,999
Loss on early extinguishment of debt	-	294	-	294	-
Restructuring charge	-	-	-	-	454
Acquisition related costs	-	345	-	345	-
Gain on investments, net	-	-	-	-	(455)
Other loss (income), net	1,366	(122)	659	1,319	(659)
Adjusted EBITDA	\$ 114,110	\$ 112,134	\$ 95,922	\$ 344,362	\$ 293,631

**Adjusted EBITDA margin** – defined as Adjusted EBITDA as a percentage of revenues

	Three months ended			Nine months ended	
	Sept. 30, 2010	June 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Sept. 30, 2009
Revenues	\$ 253,551	\$ 245,318	\$ 206,500	\$ 738,898	\$ 621,468
Adjusted EBITDA	114,110	112,134	95,922	344,362	293,631
Adjusted EBITDA margin	45%	46%	46%	47%	47%

**Fully taxed normalized net income** – defined as net income before amortization of other intangible assets, stock-based compensation expense, amortization of capitalized stock-based compensation, restructuring charges and benefits, acquisition related costs, certain gains and losses on investments and loss on early extinguishment of debt

	Three months ended			Nine months ended	
	Sept. 30, 2010	June 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Sept. 30, 2009
Net income	\$ 39,709	\$ 38,123	\$ 32,745	\$ 118,710	\$ 105,833
Amortization of other intangible assets	4,130	4,152	4,103	12,390	12,580
Stock-based compensation	18,589	20,276	13,612	57,973	41,999
Loss on early extinguishment of debt	-	294	-	294	-
Amortization of capitalized stock-based compensation	1,817	1,830	1,794	5,522	4,562
Restructuring charge	-	-	-	-	454
Acquisition related costs	-	345	-	345	-
Utilization of tax NOLs/credits *	-	-	-	-	-
Gain on investments, net	-	-	-	-	(455)
Fully taxed normalized net income	\$ 64,245	\$ 65,020	\$ 52,254	\$ 195,234	\$ 164,973
* Previously reported Utilization of tax NOLs/credits	\$ -	\$ -	\$ 18,563	\$ -	\$ 61,650

**Fully taxed normalized net income per share** – defined as fully taxed normalized net income, plus interest add-back for diluted share calculation, divided by the basic weighted average or diluted common shares outstanding used in GAAP net income per share calculations

	Three months ended			Nine months ended	
	Sept. 30, 2010	June 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Sept. 30, 2009
Fully taxed normalized net income	\$ 64,245	\$ 65,020	\$ 52,254	\$ 195,234	\$ 164,973
Interest add-back for diluted share calculation	146	396	439	964	1,306
Fully taxed normalized net income for diluted earnings per share	\$ 64,391	\$ 65,416	\$ 52,693	\$ 196,198	\$ 166,279
Fully taxed normalized net income per share:					
Basic	\$ 0.35	\$ 0.38	\$ 0.30	\$ 1.11	\$ 0.96
Diluted	\$ 0.34	\$ 0.34	\$ 0.28	\$ 1.03	\$ 0.88
Shares used in per share calculations:					
Basic	181,457	173,317	171,686	175,292	171,588
Diluted	191,271	190,479	188,273	190,254	188,671

**Cash operating expenses** – defined as GAAP operating expenses (consisting of Research and Development, Sales and Marketing, General and Administrative expenses, Amortization of other intangible assets and Restructuring charge (benefit)), excluding stock-based compensation, amortization of other intangible assets, depreciation and amortization, restructuring charges and benefits and acquisition related costs

	Three months ended			Nine months ended	
	Sept. 30, 2010	June 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Sept. 30, 2009
GAAP operating expenses	\$ 116,697	\$ 116,639	\$ 93,768	\$ 339,841	\$ 277,852
Less: stock-based compensation	(17,887)	(19,569)	(13,080)	(55,863)	(40,417)
Less: amortization of other intangible assets	(4,130)	(4,152)	(4,103)	(12,390)	(12,580)
Less: depreciation and amortization	(4,045)	(3,996)	(3,935)	(11,963)	(11,488)
Less: restructuring charge	-	-	-	-	(454)
Less: acquisition related costs	-	(345)	-	(345)	-
Cash operating expenses	\$ 90,635	\$ 88,577	\$ 72,650	\$ 259,280	\$ 212,913

**Cash operating expenses margin** – defined as cash operating expenses as a percentage of revenues

	Three months ended			Nine months ended	
	Sept. 30, 2010	June 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Sept. 30, 2009
Revenues	\$ 253,551	\$ 245,318	\$ 206,500	\$ 738,898	\$ 621,468
Cash operating expenses	90,635	88,577	72,650	259,280	212,913
Cash operating expenses margin	36%	36%	35%	35%	34%

**Normalized cost of revenues** – defined as GAAP cost of revenues, excluding stock-based compensation and depreciation and amortization

	Three months ended			Nine months ended	
	Sept. 30, 2010	June 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Sept. 30, 2009
Cost of revenues per GAAP	\$ 77,812	\$ 71,840	\$ 61,987	\$ 217,126	\$ 182,358
Less: stock-based compensation	(702)	(707)	(532)	(2,110)	(1,582)
Less: depreciation and amortization	(28,304)	(26,526)	(23,527)	(79,760)	(65,852)
Normalized cost of revenues	\$ 48,806	\$ 44,607	\$ 37,928	\$ 135,256	\$ 114,924

**Cash gross profit** – defined as revenues, less Normalized cost of revenues

	Three months ended			Nine months ended	
	Sept. 30, 2010	June 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Sept. 30, 2009
Revenues	\$ 253,551	\$ 245,318	\$ 206,500	\$ 738,898	\$ 621,468
Normalized cost of revenues	48,806	44,607	37,928	135,256	114,924
Cash gross profit	<u>\$ 204,745</u>	<u>\$ 200,711</u>	<u>\$ 168,572</u>	<u>\$ 603,642</u>	<u>\$ 506,544</u>

**Cash gross margin** – defined as cash gross profit as a percentage of revenues

	Three months ended			Nine months ended	
	Sept. 30, 2010	June 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Sept. 30, 2009
Revenues	\$ 253,551	\$ 245,318	\$ 206,500	\$ 738,898	\$ 621,468
Cash gross profit	204,745	200,711	168,572	603,642	506,544
Cash gross margin	<u>81%</u>	<u>82%</u>	<u>82%</u>	<u>82%</u>	<u>82%</u>

**Capital expenditures or Capex** – defined as purchases of property and equipment, capitalization of internal-use software development costs and capitalization of stock-based compensation

	Three months ended			Nine months ended	
	Sept. 30, 2010	June 30, 2010	Sept. 30, 2009	Sept. 30, 2010	Sept. 30, 2009
Purchases of property and equipment and capitalization of internal-use software development costs	\$ 42,058	\$ 66,097	\$ 31,183	\$ 143,345	\$ 78,903
Capitalization of stock-based compensation	1,918	2,202	1,373	5,597	4,525
Capital Expenditures or Capex	<u>\$ 43,976</u>	<u>\$ 68,299</u>	<u>\$ 32,556</u>	<u>\$ 148,942</u>	<u>\$ 83,428</u>